Old Town Kemptville Business Improvement Area DRAFT 2024 Operating Budget For the Year Ending December 31, 2024

2024 As at Jan. 17th, 2024 Reviewed and adjusted monthly if needed Revenues Commercial Levy 26,650 firm 900 Associate Memberships variable Sponsorships 1,000 variable **Buskerfest Sponsorships and Vendor Fees** 18,000 variable **Covid Recovery Grant** 40,000 firm but \$10K less than asked 1 Grants & HST Refund 20,000 firm, HST variable **Buskerfest Reserve** 10,979 firm, see 2023 surplus 117,529 **Expenses** Salaries, Deductions and Benefits 55,000 2 fulltime, same rate Summer Student additional expenses 2,700 **10** additional hrly rate and deductions New Laptop and software subscriptions 2,000 **3** every three to four years Credit Card Security 5,000 **4** can be less Strategic Expansion Plan 15,000 carry-over, see 2023 surplus Marketing and Communications Website 1,200 future needs, variable **3rd Party Sponsorships** 1,500 Paid Advertising 3,000 **5** increased Seasonal Events 10,000 Buskerfest 40,000 6 Cmt to confirm Rent 300 Memberships, Conferences 3,000 7 includes OBIAA expenses **Professional & Consulting Fees** 1,000 Supplies & Printing 1,000 Physical Enhancements (bike repair station etc.) 2,500 143,200 Net Surplus/Shortfall -25,671 projected for 2024 Projected Net Surplus, Beginning of 2024 74,352 8 confirmed plus/minus \$500 Accumulated Surplus, End of 2024 48,681 9 still above Reserve Policy max of \$38K